Lengwoods International

40 YEARS TOGETHER

Visitor Research 2020 Annual Travel Profile – DayTrip

Prepared for Pennsylvania





Travel USA Visitor Profile

Day Visitation

2020

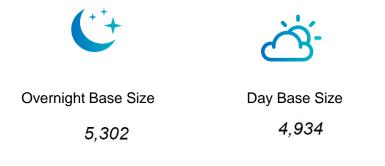
Introduction

- Longwoods International began tracking domestic American travelers in 1985, and has conducted large-scale syndicated visitor research quarterly since 1990.
- It is currently the largest ongoing study conducted of American travelers, providing our clients with more reliable data and greater ability to home in on key market segments of interest.
- An **overnight trip** is any journey for business or pleasure, outside your community and not part of your normal routine, where you spent one more nights away from home.
- A **day trip** is any journey for business or pleasure, outside your community and not part of your normal routine, that did not include an overnight stay. Day trips involve travel of more than 50 miles from home.
- This report provides an overview for Pennsylvania's domestic tourism business in 2020.

Methodology

Each quarter, a random, projectable sample of adult members (18 years of age and over) of a major U.S. consumer panel is invited to participate in the **Longwoods Travel USA**®survey. Respondents are selected to be representative of the U.S. adult population.

For Pennsylvania, the following sample was achieved in 2020:

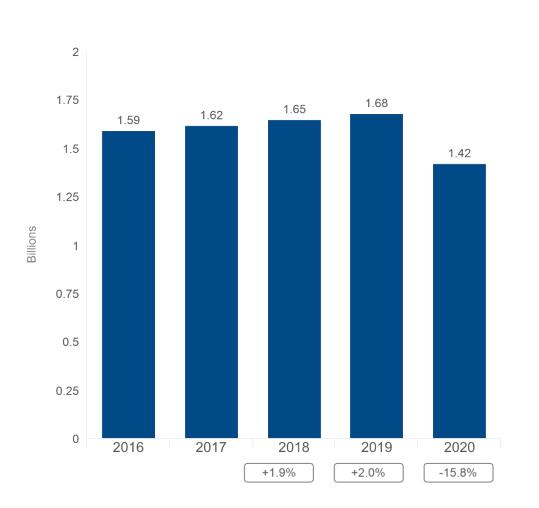


For analysis, data were weighted on key demographics to correct for any differences between the sample and U.S. population targets.



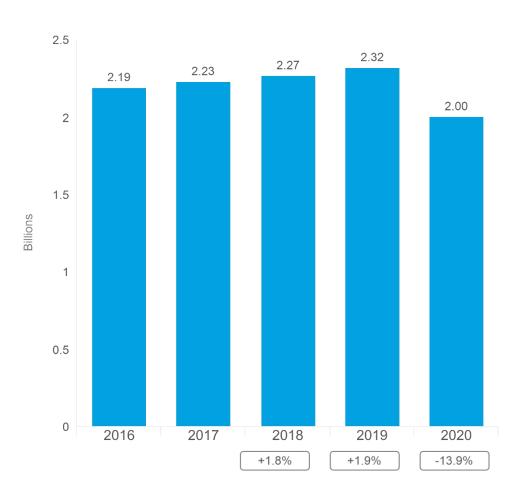
Size and Structure of the U.S. Travel Market

Base: 2020 Person-Trips



Total Size of U.S. Overnight Travel Market

Total Size of U.S. Day Travel Market

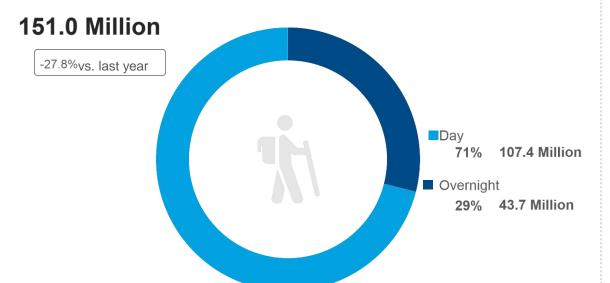


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Size of the Pennsylvania Travel Market

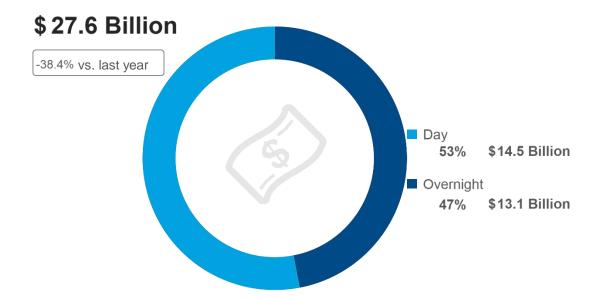
Total Size of Pennsylvania 2020 Domestic Travel Market

Total Person-Trips



Total Expenditures for Pennsylvania 2020 Domestic Travel Market

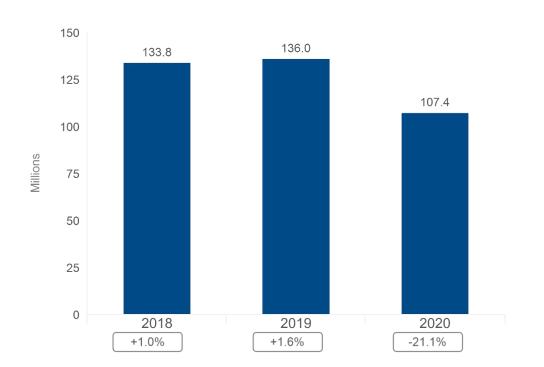
Total Spending





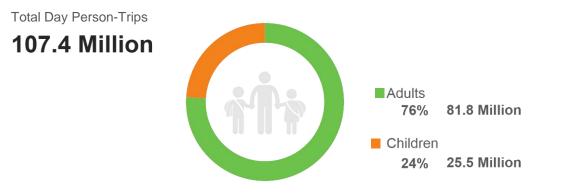
Base: 2020 Person-Trips

Size and Structure of Pennsylvania's Domestic Travel Market



Day Trips to Pennsylvania

Size of Pennsylvania Day Travel Market - Adults vs. Children





Pennsylvania's Day Trip Expenditures

Average Per Person:

Leisure \$129

Business \$163

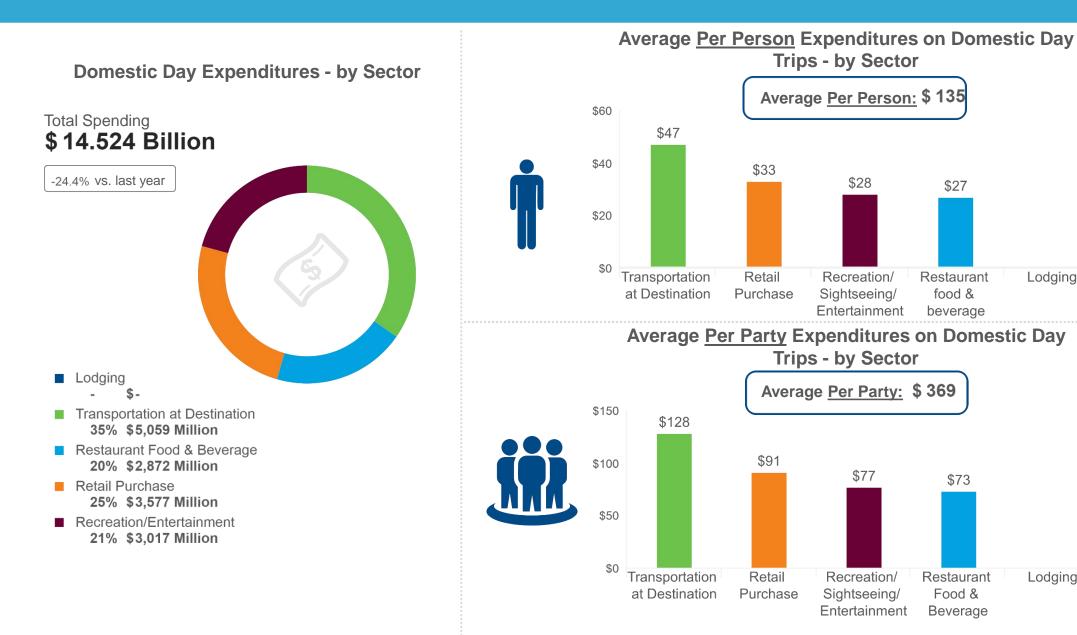
Average Per Party:

Leisure \$359

Business \$348

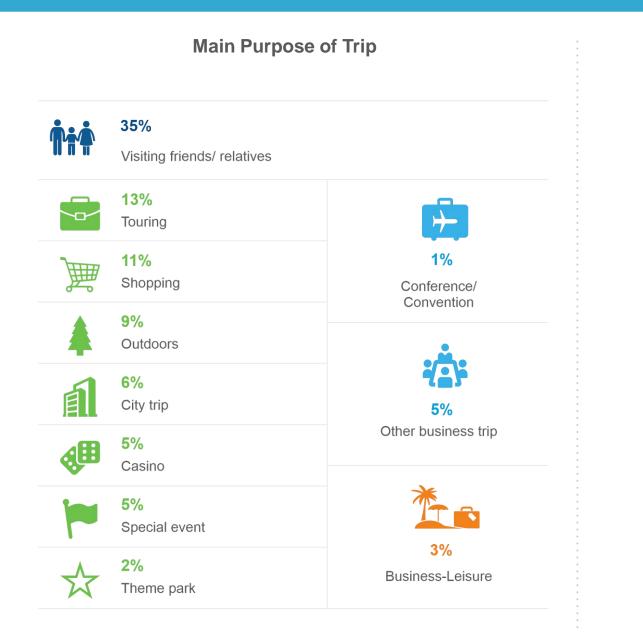
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Lodging

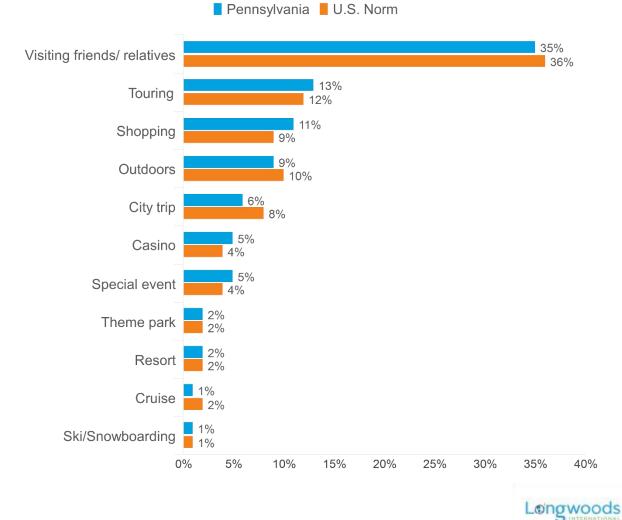




Pennsylvania's Day Trip Characteristics

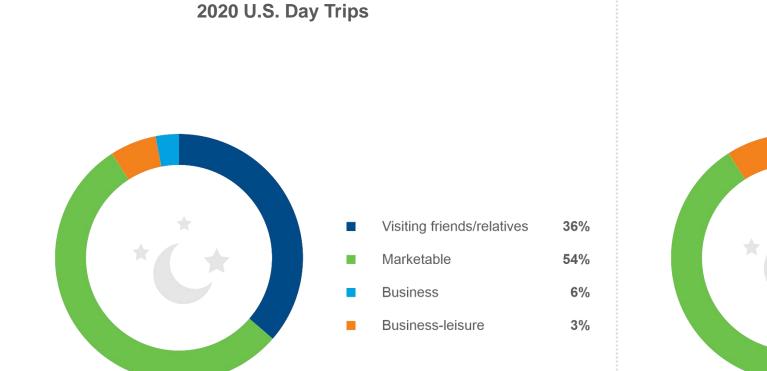


Main Purpose of Leisure Trip



Structure of the U.S. and Pennsylvania Day Travel Market

Base: 2020 Day Person-Trips

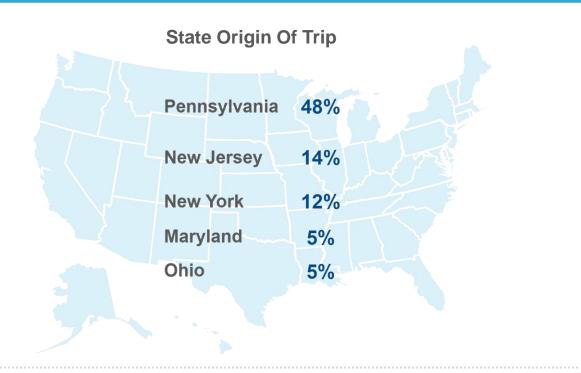


2020 Pennsylvania Day Trips





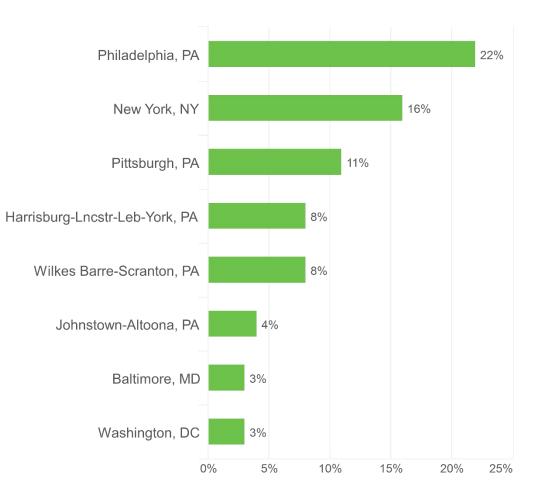
Pennsylvania's Day Trip Characteristics





Season of Trip Total Day Person-Trips

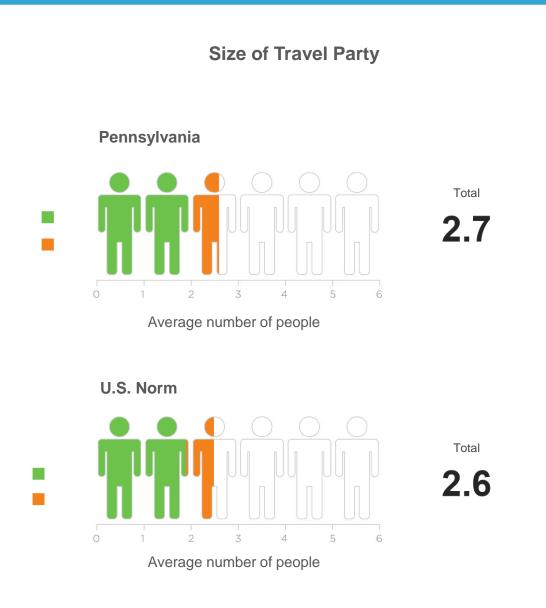
DMA Origin Of Trip



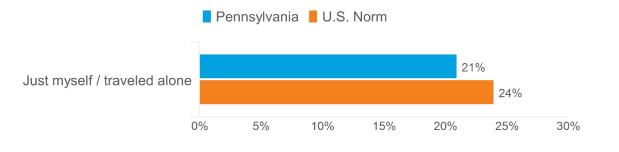
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Pennsylvania's Day Trip Characteristics

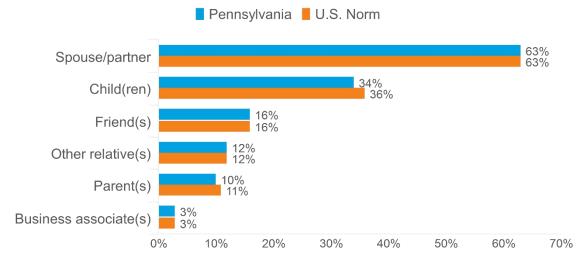
Base: 2020 Day Person-Trips



Percent Who Traveled Alone



Composition of Immediate Travel Party



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Pennsylvania: During Trip

Base: 2020 Day Person-Trips

Activity Groupings

Outdoor Activities



U.S. Norm: 36%





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U.S. Norm: 45%

Cultural Activities



U.S. Norm: 17%

Sporting Activities



U.S. Norm: 8%

Business Activities



U.S. Norm: 10%

Activities and Experiences (Top 10)

| | | Pennsylvania | U.S. Norm |
|----------|-------------------------|--------------|-----------|
| | Shopping | 22% | 20% |
| | Sightseeing | 15% | 13% |
| -0 | Landmark/historic site | 10% | 8% |
| 泊 | Attending celebration | 10% | 9% |
| <u>í</u> | Hiking/backpacking | 8% | 7% |
| A P | Local parks/playgrounds | 7% | 6% |
| | National/state park | 6% | 6% |
| | Museum | 6% | 5% |
| | Casino | 6% | 6% |
| | Business meeting | 5% | 6% |

Pennsylvania: During Trip

Shopping Types on Trip

| | | Pennsylvania | U.S. Norm |
|--------|-------------------------------------|--------------|-----------|
| | Outlet/mall shopping | 52% | 49% |
| ₩ ₩ | Convenience/grocery shopping | 27% | 28% |
| • | Big box stores (Walmart, Costco) | 24% | 31% |
| | Boutique shopping | 20% | 21% |
| | Souvenir shopping | 18% | 20% |
| | Antiquing | 12% | 12% |

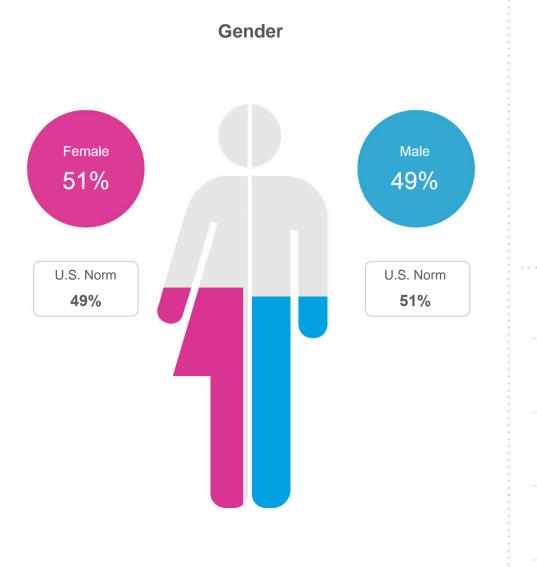
Base: 2020 Day Person-Trips that included Shopping

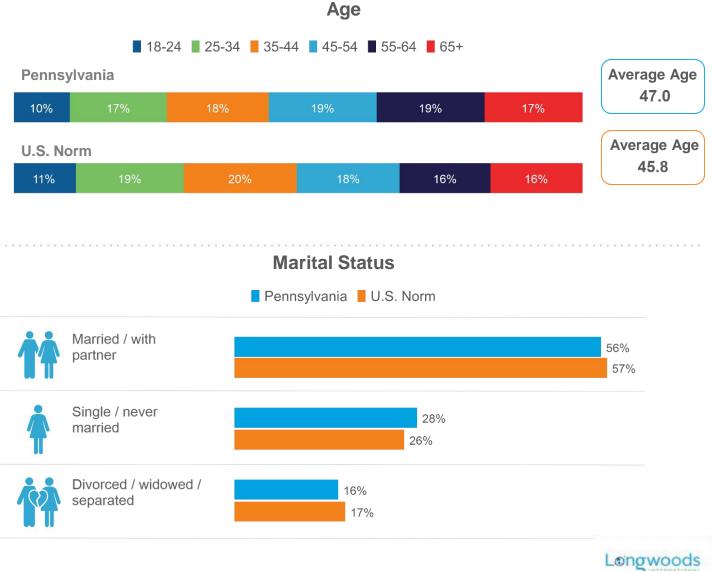
Dining Types on Trip

| | | Pennsylvania | U.S. Norm |
|-------|---|--------------|-----------|
| (¥4) | Unique/local food | 33% | 34% |
| | Street food/food trucks | 14% | 15% |
| | Picnicking | 12% | 14% |
| | Fine/upscale dining | 11% | 12% |
| THE L | Food delivery service (UberEATS, DoorDash, etc.) | 10% | 12% |
| | Gastropubs | 5% | 5% |



Demographic Profile of Day Pennsylvania Visitors

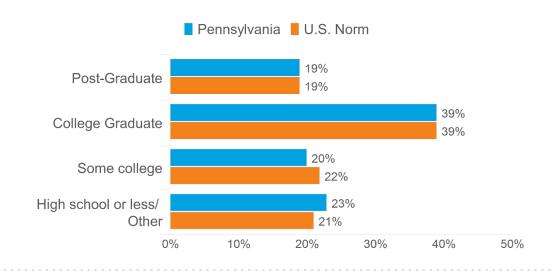




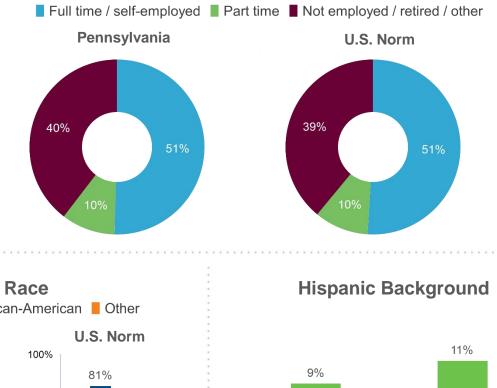
Base: 2020 Day Person-Trips

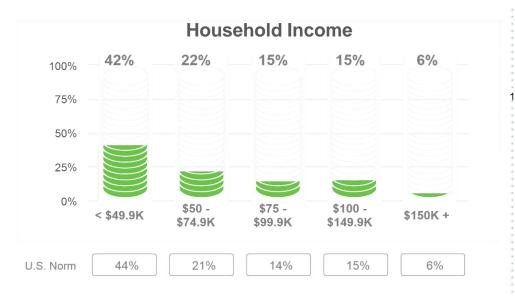
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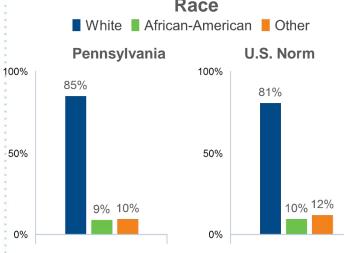
Education



Employment







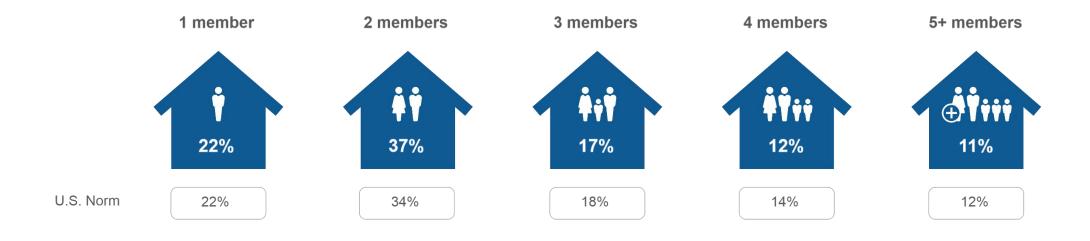


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Demographic Profile of Day Pennsylvania Visitors

Household Size



Children in Household



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|-----|----------|-------|
| | III Sylv | ama |

| No children under 18 | 59% |
|----------------------|-----|
| Any 13-17 | 20% |
| Any 6-12 | 21% |
| Any child under 6 | 15% |

U.S. Norm

| No children under 18 | 56% |
|----------------------|-----|
| Any 13-17 | 21% |
| Any 6-12 | 24% |
| Any child under 6 | 16% |





